

SALES EMPLOYEE M/F/D

LIGA Solutions e. K. is a sales company that offers personnel services for customers from various industries. For this purpose, the company is looking for self-employed sales representatives. In the longer term, the assignment can turn into a permanent position.

We are currently looking for competent and experienced sales representatives for our client, the largest prepaid mobile phone provider in the ethno-sector.

Ortel Mobile GmbH is characterised by its very diverse team with a profound understanding of the target group. The goal is to advance this strength.

This position includes the following responsibilities:

- Expanding and strengthening the existing sales network to include additional sales partners, preferably of African origin
- Coordinating enquiries from sales partners with the Ortel Mobile office staff
- Training sales partners on user systems and prepaid mobile phone products
- Developing and coordinating sales promotion measures at the PoS
- Controlling product placement at the PoS

Requirements for applicants:

- At least 1-2 years of professional experience in field sales
- Completed training in the commercial field is desirable
- At least one African mother tongue is desirable
- Very good written and spoken German
- Business fluent in French and/or English
- Mobility in Germany is a prerequisite
- Possession of a vehicle
- Possession of a trade licence
- Experience in conducting training for sales partners
- Knowledge of the ethno-prepaid market is a great advantage
- Strong sales orientation, persuasiveness and assertiveness
- Experience with MS Office products

We offer you:

- Appropriate training in the scope of activities
- Direct assumption of responsibility with corresponding flexibility in the handling of a wide range of tasks
- You become part of an international team in Germany
- Attractive remuneration, with the possibility of performance-related salary increase
- Personal development through varied tasks in a fast-moving segment

Please send your detailed application (cover letter and current CV) to:

bewerbung@liga-solutions.de

We look forward to receiving your application.